

# COMPANY PROFILE

Jerotec Solutions is a full service information technology company that is based in Benoni, Gauteng. We offer affordable IT products and services to our clients without compromising on quality, efficiency, reliability or great service standards. Ethics, efficiency, customer service, and support are the cornerstones of our business.



jerotecsolutions

Telephone: 010 110-0003  
Email: [info@jerotec.co.za](mailto:info@jerotec.co.za)  
Web: <http://jerotec.co.za>

18 May 2017

## DOES OUTSOURCING YOUR I.T. MAKE BUSINESS SENSE?

As your business grows and changes, your IT needs grow and change with it. For many businesses, hiring a dedicated IT technician or team is simply not economical. Furthermore, the IT space is constantly changing, so you'll need an IT team that is always a step ahead of changes in the industry. Keeping up with the latest technologies required to meet marketplace demands can require a significant time and financial investment.

Just like with any business decision, the decision to outsource your IT services can vary greatly depending on the size of your company. If you are a large enterprise, maintaining in-house IT resources can help you realize significant cost advantages. Enterprise level organizations typically have large budgets necessary to implement advanced IT infrastructures and the cost is offset by the increased productivity that their work brings to the business.

At small and medium sized companies, however, IT departments may cost the company more than they save through productivity increases. Small companies typically have a very basic local infrastructure that do not require enough maintenance or support to justify a full time position. In these situations, costs of an in-house IT department can easily exceed product output. Outsourcing IT services can save small to medium sized businesses a considerable amount of money and make it possible for them to level the playing field and better compete with their larger competitors.

If you want to learn more about IT outsourcing, or see how it can directly benefit your business, contact one of our IT professionals today! Jerotec Solutions is a premier provider of 24/7/365 IT support services with flat fee and ad-hoc pricing. We have expertise in a wide variety of subjects, such as networking, security, support, maintainance and troubleshooting, so we can meet whatever needs you have when it comes to your information technology.

Outsourcing to Jerotec Solutions allows you to more easily concentrate on your core competencies. Let us take care of IT, so you can take care of business.

Best Regards,

*J. R. Naicker*

Jerome Naicker

Managing Director

jerome@jerotec.co.za

010 110-0003



MAY 18, 2017

# WHY US?

Jerotec Solutions is a professional managed information technology company with almost twenty years experience and certifications in the field. We have an established history in assisting our clients keeping their networks and servers fully operational with minimal downtime.

## BACKGROUND.

Registered in 2013, although a relatively young company, comprises of a team that is experienced and innovative in their approach. Backed by specialists and industry leaders, the company has established a proud and valuable reputation in the industry, as a quality conscious supplier of a specialised and specific range of reputable, reliable products and dependable services.

We provide innovative, dedicated and impact-driven solutions to our clients in support of their business goals whilst maintain leading edge service levels, and cost effectiveness, for which we have become known.

## EXPERIENCE.

Jerotec Solutions is a full service information technology company. The founder of the company, Mr. Jerome Naicker, has nearly twenty years of experience in the field, and has expertise in all aspects of information and communications systems which include IT support services, equipment and components, backups and data protection and retrieval, security and firewalls, networking and cabling, cloud services, websites and email hosting, PABX and voice over IP, and turnkey solutions. We also partner with industry leaders in the ICT field who provide solid systems, coupled with sound advice.

## PHILOSOPHY.

We are distinguished by our deep morals and inert values. We aspire to exceed our clients' expectations with our constantly improving service levels using the latest technology with honesty and integrity, maintaining a high standard of ethic whilst creating value for our clients'.



# KEY PERSONEL

Jerotec Solutions relies upon the following people for knowledge, inspiration, reputation, and skills. These key personnel are directly responsible for the viability and growth of the company.

---

## JEROME NAICKER

### Technical

Started his information technology career in 1996, as a freelance application designer and programmer. Later went on to work for numerous blue chip multinational companies, including Anglo American, Exxaro, Sasol and Khumba Resources, in multiple countries across Europe, Australia and the Americas, where he attained a number of information technology qualifications.

---

## JB GUMEDE

### Support

Started his Information Technology career in 2014, as an Information Technology technician. He has worked for a large chain store, and ran his own Information Technology business for a short stint, before joining Jerotec Solutions. Although relatively new in the field, JB brings with him a fresh insight into the latest technologies.

---

## THANDO NEBE

### Client Liason

Started her career in 2008. She has worked for The ProKard Club and Momentum Insurance Company, as a customer support team leader. She brings with her, a vast amount of customer service and support skills.



# OUR SERVICES

As an ICT services focused company, Jerotec Solutions provide end-to-end solutions and needs-driven consultation. In short, we help dynamic organisations align their IT services with their business requirements. Our service offering is as follows:

Managed IT Services

Data backup

Cloud services

Server, PC and Laptop Troubleshooting and Repairs

Hardware, Equipment and Components Installation, Configuration and Troubleshooting

Software Installation, Configuration, and Troubleshooting

Data Recovery

Onsite Assessments and Diagnostics

Remote Diagnostics and Support

Antivirus Updates

Polymorphic Virus (encrypted files) Removal

PABX and VoIP Solutions

Contact Centre Solutions

Websites, Domain and Email Management and Hosting



# OUR PRODUCTS

Jerotec Solutions provides a dynamic product range that caters to every company's IT requirement, from entry level to high end, enterprise components. Our product offering is separated into the following categories:

## Components

- Chassis
- CPU's
- Memory
- Solid State Drives
- Internal and NAS Hard Drives
- Graphics Cards
- Expansion Cards
- Optical Drives
- Power Supplies
- Software

## Consumer Electronics

- Televisions
- Home Entertainment
- Media Players

## Servers and Storage

- Servers
- Network attached Storage

## Printing and Imaging

- Cameras
- Printers
- Fax Machines
- Projectors
- Scanners
- Consumables and Optical Media

## Point of Sale

- Mobility Computers
- All-in-One Touch-Screen Terminals
- Scanners, Printers and Displays
- Cash Drawers and Peripherals

## Other

- Enquire about any other requirement

## Peripherals and Accessories

- Monitors and Commercial Displays
- Keyboards
- Mice
- Speakers
- Headsets
- Webcams
- Gaming and Designing Accessories
- Flash Drives and Memory
- External Hard Drives
- UPS and Power Invertors
- Cables and USB Accessories
- Carry Bags and Wall Mounts

## Devices

- All-in-One PC's
- Notebooks and Laptops
- Workstations and PC's
- Smartphones and Tablets

## Networking

- Routers
- Switches and Power over Ethernet
- Enterprise and Consumer Wireless
- Adaptors and Antennas
- Network Firewalls and Security
- PABX and VoIP Equipment and Accessories

## Security and Surveillance

- CCTV Software
- Cameras
- DVR's and NVR's

## Software

- Microsoft Server and Workstation OS
- Quickbooks and Pastel
- Adobe and AutoCAD



# OUR BRANDS

To ensure the unwavering satisfaction of our valued clients, Jerotec Solutions has partnered with the most distinguished manufacturers and distributor across our various ranges. All our products meet exceptional standards of quality to make sure you always receive the performance and reliability.



# OUR CLIENTS

Trust between a client and a service provider is the cement that builds solid businesses. We start a relationship with a simple goal - to earn your trust. We do it by being accountable, by delivering on our promises and by being there when you need us. Trust doesn't happen overnight. It accrues slowly with day-after-day service delivery. These clients put their trust in Jerotec Solutions to manage their information technology infrastructure.





# Company Details

Jerotec Solutions (Pty) Ltd

Registration No: 2013/128594/07

VAT Registration: 4270266847

BEE Status: Level 1

Address: 94 Princes Ave, Benoni

Tel: 010 110-0003

Email: [info@jerotec.co.za](mailto:info@jerotec.co.za)

Web: <http://jerotec.co.za>

Technical:

Jerome: 074 669-2460

Support:

JB: 073 785-4754

Office Manager:

Thando: 061 032-1726